# OFFER RECEIPT AND ACCEPTANCE

| j  | BUYER: The undersigned Michelle Jones  |
|--|--|
| 2  | Offore to him. Al-   |
| 3  | City Vermilian   |
| 4  | Permanent Parcel No.01-00-002-702-002  |
| 5  | Permanent Parcel No.01-00-002-702-002 , and further described as being: 4Bed/2.5 Bath condo with 2   |
| 6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>14<br>15 | The property, which Buyer accepts in its "AS IS" PRESENT PHYSICAL CONDITION, shall include the land, all appurtenant rights, privileges and easements, and all buildings and fixtures, including such of the following as are now on the property: all electrical, heating, plumbing and bathroom fixtures; all window and door shades, blinds, awnings, screens, storm windows, curtain and drapery fixtures; all landscaping, disposal, TV antenna, rotor and control unit, smoke detectors, garage door opener(s) and controls; all permanently attached carpeting. The following selected items shall also remain: satellite dish; range and oven; microwave; kitchen dishwasher; washer; radiator covers; window air conditioner; central air conditioning; gas grill; fireplace tools; screen, glass doors and grate; all existing window treatments; ceiling fan(s); wood burner stove inserts; gas logs; and water softness. |
| 17   | Also included:   |
|  | Fixtures NOT included:   |
| 18   | MO .   |
| 19   | PRICE: Buyer shall pay the sum of  |
| 20   | Lamest money payable to American Patrica Tisk  |
| 21<br>22   | In the form of a \( \sigma\) check \( \sigma\) other: which shall be redeemed immediately upon receipt of a binding agreement (as defined  |
| 23<br>24   | on lines 216-224) and  Balance of cash to be deposited in escrow   |
| 25   | Wolfgage loan to be obtained by Buyer  |
| 26<br>27   | Conventional LI FHA TVA T Other  |
| 28   | Sellers will provide \$5,000.00 (Five Thousand Dollars & NO/100) toward Buyers   |
| 29<br>30<br>31<br>32<br>33<br>34<br>35<br>36<br>37   | FINANCING: Buyer shall make a written application for the above mortgage loan and provide documentation to Seller of said application within 7 days and shall obtain a commitment for that loan no later than a days after acceptance of this offer. If the closing date cannot occur by the date of closing due to the period necessary to satisfy these requirements, not to exceed fourteen (14) business days. At the Seller's written election, if, despite Buyer's good falth efforts, that commitment has not been obtained, then this Agreement returned to the Buyer without any further liability of either party to the other or to the Brokers and their agents. (see  |
| 41<br>42   | CLOSING: All funds and documents necessary for the completion of this transaction shall be placed in escrow with the lending institution or escrow company on or before 09/24/2021 , and title shall be recorded on or about 09/24/2021 . Ohio law requires that closing funds over the amount of \$1,000.00 be electronically transferred to the closing/escrow agent. Buyers are advised to consult their lender and closing/escrow agent for wiring requirements to assure that funds are received in a timely manner.  Page 1 of 6 BUYERS AND DATE RESIDENTIAL PURCHASE AGREEMENT SELLER'S INITIALS AND DATE   |

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| Property Address: 4037 Woodlands dr., Vermilion, OH 44089  |
|--|
| POSSESSION: Seller shall deliver possession to Buyer of the property within 0 days by 5 (time),  AM PM after the title has been recorded. Subject to Buyer's rights, if any, the premises may be occupied by and payment and collection of fees for use and occupancy after recording of title are the sole responsibility of  |
| TITLE: Seller shall convey a marketable title to Buyer by general warranty deed and/or fiduciary deed, if required, with dower rights released, free and clear of all liens and encumbrances whatsoever, except a) any mortgage materially adversely affect the use or value of the property, c) zoning ordinances, if any, and d) taxes and insurance in the amount of the purchase price. Seller shall have thirty (30) days after notice to remove title defects. price or b) terminate this agreement, in which case neither Buyer, Seller nor any broker shall have any further (see line 205)  |
| PRORATIONS: General taxes, annual maintenance fees, subdivision charges, special assessments, city and county charges and tenant's rents, collected or uncollected, shall be prorated as of the date the title has been tax duplicate is not yet available or the improved land is currently valued as land only, taxes and assessments shall the be prorated based upon 35% of the selling price times the millage rate. The escrow agent is instructed to contact recorded and pay the current taxes due to the date the title has been recorded. If the property being transferred is the parties, the escrow agent is instructed to make a good faith estimate of the taxes to be owed on the value of the proceeds to pay those taxes when they become due and payable after the title has been recorded. The escrow county auditor that the taxes on the land and improvements have been paid in full to the date the title has been recorded. Buyer acknowledges that the latest available tax duplicate may not reflect the accurate amount of taxes valuation and the cost of all passed or levied, but not yet certified, taxes and assessments, if any, prorated to the except the following:   |
| In the event the property shall be deemed subject to any agricultural tax recoupment (C.A.U.V.),  Buyer  Seller agrees to pay the amount of such recoupment.   |
| CHARGES/ESCROW INSTRUCTIONS: This agreement shall be used as escrow instructions subject to the  |
| Seller shall pay the following costs through escrow: a) deed preparation b) real estate transfer tax, c) any amount required to discharge any mortgage, lien or encumbrance not assumed by Buyer, d) title exam and one half the cost of Insuring premium for Owners Fee Policy of Title Insurance, e) pro-rations due Buyer, f) Broker's commissions, g) one-half of the escrow fee (unless VA/FHA regulations prohibit payment of escrow fees by Buyer in which case Seller shall pay the entire escrow fee), and h)  \$200  Tenant security deposits, if any, shall be credited in escrow to the Buyer. The escrow agent shall withhold from the proceeds due Seller for payment of Seller's final water and sewer bills. Seller shall pay all utility charges to date of recording of title or date of possession whichever is later.  Buyer shall pay the following through escrow (unless prohibited by VA/FHA regulations): a) one-half of the escrow deed and any mortgage, d)  date cannot occur by the date of closing due to any government regulation or lender requirement, the date of closing shall be extended for the period necessary to satisfy these requirements, not to exceed fourteen (14) hereby authorize and second succession and the Seller(s) and Buyer(s) hereby authorize and second second solutions.  RESIDENTIAL PURCHASE AGREEMENT NEOHREX - Amended: March 2017 |
|  |

# Property Address: 4037 Woodlands dr, Vermilion, OH 44089

| 95<br>96<br>97   | Set<br>Whi  | Settlement Statements, if applicable, to their respective Broker(s) listed on this Agreement promptly after closing, which Brokers may disburse to other parties to the transaction.  |  |   |  |  |
|--|---|---|--|---|--|--|
| 98<br>99<br>100<br>101<br>102                                      | suc<br>cov<br>Lim   | HOME WARRANTY: Buyer acknowledges that Limited Home Warranty Insurance Policies are available and that such policies have deductibles, may not cover pre-existing defects in the property, and have items excluded from coverage. Broker may receive a fee from the home warranty provider. Buyer \( \sqrt{0}\) does \( \sqrt{0}\) does not elect to secure a shall be pald by \( \sqrt{0}\) Buyer \( \sqrt{0}\) Seller through escrow. |  |   |  |  |
| 103<br>104<br>105<br>106<br>107<br>108<br>109<br>110<br>111<br>112 | INSPECTION: This agreement shall be subject to the following inspection(s) by a qualified inspector of Buyer's choice within the specified number of days from acceptance of binding agreement. Buyer assumes sole responsibility to select and retain a qualified inspector for each requested inspection and releases |   |  |   |  |  |
| î 14   | Deec  | for the   | Inspections listed below   | ounty, local government or FHA/VA d   | o not necessarily eli  | minate the   |
| 115<br>116<br>117  | Walve<br>"yes"  | er  | initials) Buyer  | w.<br>elects to waive each professional inspec<br>any inspection indicated "yes" herein is a<br>nce of the property by Buyer in its "as is'   | tion to which Buyer ha   |  |
| 118<br>119   | Choi<br>Yes   | Ce  |  | spections   |  |  |
| 120  | ₽ Z   | No  | GENERAL HOME?  |   | Expense<br>BUYER   | SELLER   |
| 101  |   |   |  | days from acceptance of Agreeme   |  |  |
| 121<br>122   |   | Ø   |  | days from acceptance of Agreeme   |  |  |
| 123<br>124   |   |   | (—iii ii) — potability)  | days from acceptance of Agreeme   |  |  |
|  |   | Ø   |  | days from acceptance of Agreeme   |  |  |
| 125  | _   | Ø   |  | days from acceptance of Agreemen  | t 🗇  |  |
| 126<br>127   |   | Ø   | PEST/<br>WOOD DESTROYING   | days from acceptance of Agreemer INSECTS  | t 🗆  |  |
| 128<br>129   | $\square$   |   | OTHER <u>7</u>   | days from acceptance of Agreemen  | t 🛭  |  |
| 130  | Within  | (list of  | her Inspections) Any deem  | od naces  | _  | ш.   |
| 131<br>132<br>133<br>134<br>135                                    | a. Remove the inspection contingency and accept the property in its "as is" present physical condition. If the property is accepted in its "as is" present physical condition, Buyer agrees to sign an Amendment to the full force and effect. OR   |   |  |   |  |  |
| 136<br>137<br>138<br>139<br>140<br>141<br>142<br>143               |   | expens Seller w Purchas repaired inspecti expense is null a   | e. If the property is acception a copy of all inspection se Agreement removing the seller and Buyer have on report(s), if requested, a. If a written agreement and your and Buyer and Buyold and Seller and Buyold and Buyol | eller agreeing to have specific items that paired by a qualified contractor in a profited subject to the Seller repairing specifin reports, if requested, and sign an Americal Inspection contingency and identifying five (5) days from Seller's receipt of the to agree in writing which defects, if any, is not signed by Seller and Buyer within the agree to sign a mutual release, with | essional manner at Se<br>c defects, Buyer agre<br>adment to the Resider<br>the defects which are<br>written list of defects a<br>will be corrected at Se | eller's<br>es to provide<br>atial<br>to be<br>and the<br>eller's |
|  | Page 3 of   | ช ฮิบรุ   | BESIGNIALS AND DATE  | RESIDENTIAL PURCHASE AGREEMENT<br>NEOHREX - Amended: March 2017   | SELLER'S INITIALS AND  | <i>4</i> 1   |

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## Property Address: 4037 Woodlands dr., Vermillon, OH 44089

144 to the Buyer, (see line 205) The Buyer and Seller can mutually agree in writing to extend the dates for 145 inspections, repairs, or to exercise their right to terminate the Agreement. Seller agrees to provide 146 reasonable access to the property for Buyer to review and approve any conditions corrected by Seller, OR 147 Terminate this agreement if written inspection report(s) identify material latent defects not previously 148 disclosed in writing by the Seller and/or any cooperating real estate broker. If Buyer elects to terminate this 149 agreement based upon newly discovered material latent defects in the property, Buyer agrees to provide a 150 copy of the written inspection report(s), if requested, to the Seller, and both parties agree to sign a mutual 151 release. The earnest money will be returned to the Buyer without any further liability of either party to the 152 other or to the broker(s) (see line 205).

MEGAN'S LAW Seller warrants that Seller has disclosed to Buyer all notices received pursuant to Ohio's sex offender law. The Buyer acknowledges that the information disclosed may no longer be accurate and agrees to Inquire with the local sheriff's office. Buyer agrees to assume the responsibility to check with the local sheriff's office for additional information. Buyer will rely on Buyer's own inquiry with the local sheriff's office as to registered sex offenders in the area and will not rely on Seller or any real estate agent involved in the transaction to determine if a sex offender resides in the area of any property Buyer may purchase.

159 CONDITION OF PROPERTY: Buyer has examined the property and agrees that the property is being purchased 160 In its "As Is" Present Physical Condition Including any defects disclosed by the Seller on the Ohio Residential 161 Property Disclosure Form or identified by any inspections requested by either party or any other forms or addenda made a part of this agreement. Seller agrees to notify Buyer in writing of any additional 162 163 disclosure items that arise between the date of acceptance and the date of recording of the deed. Buyer has not relied upon any representations, warranties, or statements about the property (including but not limited to its 164 165 condition or use) unless otherwise disclosed on this agreement or on the Residential Property Disclosure Form. 166

☑1. Buyer acknowledges receipt of completed Residential Property Disclosure Form from Seller

☐2. Buyer has not received Residential Property Disclosure Form and Seller agrees to deliver to Buyer a copy of the completed Residential Property Disclosure Form within three (3) days after acceptance unless the sale of the property is exempt by Ohio Revised Code 5302.30 from the use of the form.

Seller shall pay all costs for the repair of any gas line leak found between the street and foundation at the time of recording of title, or restoration of utilities, whichever is sooner. Seller agrees to comply with any and all local governmental point of sale laws and/or ordinances. Seller will promptly provide Buyer with copies of any notices received from governmental agencies to inspect or correct any current building code or health violations. If applicable, Buyer and Seller have five (5) days after receipt by Buyer of all notices to agree in writing which party will be responsible for the correction of any building code or health violation(s). If Buyer and Seller cannot agree in writing, this Agreement can be declared null and void by either party. In that event Seller and Buyer agree to sign a mutual release with instruction to the Broker on disbursement of the earnest money. (see line 205)

REPRESENTATIONS AND DISCLAIMERS: Buyer acknowledges that the Seller completed the Residential Property Disclosure Form unless otherwise stated above and Seller has not made any representations or warranties, either expressed or implied, regarding the property, (except for the Ohio Residential Property Disclosure Form, if applicable), and agrees to hold the Brokers and their agents harmless from any misstatements or errors made by the Seller on the form. Buyer also acknowledges and agrees that the Brokers and their agents have no obligation to verify or investigate the information provided by the Seller on that form. Buyer hereby acknowledges that any representation by Seller or the real estate agent(s) regarding the square footage of the rooms, structures or lot dimensions, homeowner's fees, public and private assessments, utility bills, taxes and special assessments are approximate and not guaranteed. Please list any and all verbal representations made by Brokers or their agents that you relied upon when purchasing this property (If none, write "none")

DAMAGE: If any building or other improvements are destroyed or damaged in excess of ten percent of the purchase price prior to title transfer, Buyer may either a) accept the insurance proceeds for said damage and complete this transaction or b) terminate this agreement and receive the return of all deposits made. In that event, Seller and Buyer agree to sign a mutual release, with instruction to the Broker on disbursement of the

event, Seller and Buyer agree to sign a mutual release, with instruction to the broker of observations of the purchase price, Seller earnest money on deposit (see line 205). If such damage is less than ten percent of the purchase price, Seller Buyer with ALS AND DATE

RESIDENTIAL PURCHASE AGREEMENT

SELLER'S INITIALS AND DATE

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|   | Property Address: 4037 Woodlands dr., Vermilion, OH 44089  |  |  |  |
|---|--|--|--|--|
| 194   | shall restore the property to its prior condition and Buyer agrees to complete the purchase of the Property  |  |  |  |
| 195<br>196<br>197<br>198<br>199<br>200                                    | ADDENDA: The additional terms and conditions in the attached addenda  Agency Disclosure Form  Agency Disclosure  Agency Disclosure Form  Agency Disclosure  Agency  A |  |  |  |
| 201   | terms in the Purchase Agreement.   |  |  |  |
| 202   | ADDITIONAL TERMS: Seller and Buxer will was American Borrior Tible for siden everywand closing.x   |  |  |  |
| 203<br>204  | Seller & Buyer will use Erieview Select Title. ABA attached    Mak   CH  |  |  |  |
| 205<br>206<br>207<br>208<br>209<br>210<br>211<br>212<br>213<br>214<br>215 | EARNEST MONEY: In the event of a dispute between the Seller and Buyer regarding the disbursement of the earnest money in the Broker's trust account, the Broker is required by Ohlo law to maintain such funds in a trust account until the Broker receives (a) written instructions signed by the parties specifying how the earnest money is to be disbursed or (b) a final court order that specifies to whom the earnest money is to be rewarded. If within two years from the date the earnest money was deposited in the Broker's trust account, the parties have not provided the Broker with such separate signed instructions or written notice that such legal action to resolve the dispute has been filed, the Broker shall return the earnest money to the purchaser with no further notice to the Seller. In all events, at closing of the transaction, the broker shall have the right to apply earnest money being held by broker against the real estate commission owed the broker as a result of sald closing. If said earnest money exceeds commission due Broker, the amount over the commission due Broker shall be sent to the escrow agent or if requested by Seller, the total earnest money shall be sent to the Escrow Agent.   |  |  |  |
| 216<br>217<br>218<br>219<br>220<br>221<br>222<br>223<br>224               | BINDING AGREEMENT: Upon written acceptance, then either written or verbal notice of such acceptance to the last-offering party, this offer and any addenda listed above shall become a legally binding agreement upon Buyer and Seller and their heirs, executors, administrators and assigns and shall represent the entire understanding of the parties regarding this transaction. All counter-offers, amendments, changes or deletions to this Agreement shall be in writing and be signed/initialed by both Buyer and Seller. Facsimile and/or scan and e-mail signatures shall be deemed binding and valld. This Agreement shall be used as escrow instructions subject to the Escrow Agent's usual conditions of acceptance. If there is any conflict between the escrow's conditions of acceptance and this Agreement, the terms of this Agreement shall prevail. For purposes of this Agreement, "days" shall be defined as calendar days.  |  |  |  |
| 225   | This Agreement is a legally binding contract. If you have any questions of law, consult your attorney.   |  |  |  |
| 226   | BUYER Michello Jones ONTIFICE BUSE MEDT VEEL-VIHEZ-LIDE-LIJEK Address  |  |  |  |
| 227   | Print Name Shelley Kovach ZIP  |  |  |  |
| 228   | BUYER Date Phone   |  |  |  |
| 229   | Print Name Email skovach1976@gmail.com   |  |  |  |

Page 5 of 6 BUYERS THE LALS AND DATE

Property Address: 4037 Woodlands dr, Vermilion, OH 44089

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| funds a commission of \$                 | or zaoz                                | /2 %) of the |
|--|--|--------------|
| purchase price to Tim Debronsky          | (Selling Broker) Realty Trust Services | (Office)     |
| and \$plu                                | spercent (                             | %) of the    |
| purchase price to Howard Hanna           | (Listing Broker)                       | (Office)     |
| SELLER Middal Aven                       | Address                                |              |
| Print Name Hren                          |  | ZIP          |
| SELLER Hain Hru                          | Date 8/17/2021 Phone                   |              |
| Print NamePrint Name                     |  |              |
| Selling Agent Name, RE License Number,   | Listing Agent Name, RE Licens          |              |
| Telephone and Email:                     | Telephone and Email:                   | -            |
| Tim Debronsky                            |  | Miller II    |
| 2012003122                               | 2012000514                             |              |
| 440-281-4747                             | 440-222-0403                           |              |
| timdebronsky@gmail.com                   | jamesmiller@howardhanna.com            |              |
| Selling Brokers Name, BR License Number, | Listing Brokers Name, BR Lice          | nse Number   |
| Telephone and Email:                     | Telephone and Email:                   |              |
|  | Howard Hanna Real Estat                | e Services   |
|  | AVON                                   |              |

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#### **WALK-THROUGH ADDENDUM**

| Property Address: 4037 Woodlands dr, Vermilion, OH 44089   |  |                                      |                       |  |
|--|--|--------------------------------------|-----------------------|--|
| This Addendum is made part of the A  | Agreement betwe  | een Michelle Jones                   | (Buyer)               |  |
| andMichael & Elaine Hren   | (5   | Seller) for the address listed above | e (the "Property)     |  |
| with offer dated <u>08/16/2021</u>   |  |                                      |                       |  |
| The parties agree that the Buyer will  | be given an opp  | ortunity to walk through the Prop    | erty on or about      |  |
| day(s) prior to the date is in the same or similar condition, al Agreement. Buyer's fallure to exerci deemed as acceptance of the proper   | bsent normal we<br>ise this opportun                             |                                      | execution of the      |  |
| Buyer acknowledges and agrees that<br>respect to any condition of the Prope<br>the Property or having been resolved  | erty that was in e   | existence at the time of Buyer pre   | viously viewing       |  |
| In the event that the walk-through e<br>the Buyer shall promptly notify the S  |  |                                      | on of the Property,   |  |
| Thereafter, the parties shall mutually agree, in writing to: (1) an amount to be held in escrow from Seller's proceeds pending correction of the material adverse change; or (2) an amount to be credited to Buyer through escrow at the time of title transfer; or (3) to have Seller, at Sellers expense, correct the problem (material adverse change) specifically identified by Buyer prior to transfer; or (4) void the Agreement and the Earnest Monies shall be returned to Buyer as stated in the Agreement; or (5) Buyer will remove the Walk-Through Contingency by signing the Removal of Contingency below.  Additional Terms and Conditions: |  |                                      |                       |  |
|  |  |                                      |                       |  |
| Michelle Jones   | dorloop vedfied<br>08/16/21 8:49 PM EDT<br>7HA(-7YZI-GRI)G-1 OTX | Mabrel a The                         | 8-17-21               |  |
| Buyer  | Date   | Seller /                             | Date 7/12/1           |  |
| Buyer  | Date   | Seller                               | Date                  |  |
| Removal of Walk-Through Contingen Through Contingency in the above reacceptance.   |  |                                      |                       |  |
| Buyer  | Date   | Buyer                                | Date                  |  |
| Page 1 of 1  | Walk-Through   | Addendum Ad                          | mended: December 2014 |  |

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# AGENCY DISCLOSURE STATEMENT



The real estate agent who is providing you with this form is required to do so by Ohio law. You will not be bound to pay the agent or the agent's brokerage by merely signing this form. Instead, the purpose of this form is to confirm that you have been advised of the role of the agent(s) in the transaction proposed below. (For purposes of this form, the term "seller" includes a landlord and the term "buyer" includes a tenant.)

|    | Property Address: 4037 Woodlands dr., Vermilion, OH 44089  |
|----|--|
|    | Buyer(s): Michelle Jones   |
|    | Sellcr(s): Michael & Elaine Hren   |
| •  |  |
|    | I. TRANSACTION INVOLVING TWO AGENTS IN TWO DIFFERENT BROKERAGES  The buyer will be represented by Tim Debracely.   |
| 1  |  |
| 1  | he seller will be a seller will be s |
| _  | The seller will be represented by James W. Miller  AGENT(S)  , and Howard Hanna  |
|    | BROKEPACE  |
| I  | II. TRANSACTION INVOLVING TWO AGENTS IN THE SAME BROKERAGE two agents in the real estate brokerage   |
| T6 | present both the buyer and the seller, check the following relationship that will apply:   |
|    | Agent(s) work(s) for the buyer and   |
|    | involved in the propostion 41.   |
|    | involved in the transaction, the principal broker and managers will be "dual agents," which is further explained on the back of this information and they will maintain a neutral position in the transaction and they will protect all  |
|    | form. As dual agents they will maintain a neutral position in the transaction and they will protect all parties' confidential  |
|    |  |
|    | on the back of this form. As dual agents they will maintain a neutral position in the terretore, agents." Dual agency is explained   |
|    | on the back of this form. As dual agents they will maintain a neutral position in the transaction and they will protect all parties' confidential information. Unless indicated below, neither the agent(s) nor the brokerage series are they will protect all parties'  |
|    | confidential information. Unless indicated below, neither the agent(s) nor the brokerage acting as a dual agent in this transaction has a personal, family or business relationship with either the buyer or seller. If such a relationship in this transaction  |
|    | has a personal, family or business relationship with either the buyer or seller. If such a relationship does exist, explain:   |
| -  |  |
| Αn | ent(s) III. TRANSACTION INVOLVING ONLY ONE REAL ESTATE AGENT   |
|    | AUG TENI PRIORE PROPRES  |
| Ц  | out aprills representing both most as and a  |
|    | initionalion Unless indicated below west and including will project all parties confidential   |
|    | information. Unless indicated below, neither the agent(s) nor the brokerage acting as a dual agent in this transaction has a personal, family or business relationship with either the buyer or seller. If such a relationship does exist, explain:  |
|    | y such a relationship does exist, explain:   |
|    | represent only the (check one) seller or buyer in this transaction as a client. The other party is not represented and agrees to represent his/her own best interest. Any information provided the agent may be disclosed to the   |
|    | represent his/her own best interest. Any information provided the agent may be disclosed to the agent's client.  |
|    | the agent's cheff,   |
|    | CONSENT  |
|    | I (wc) consent to the above relationships as we enter into this real estate transaction. If there is a dual agency in this transaction, I (we) acknowledge reading the information regarding dual agency explained on the back of this constant.   |
| 1  | (we) acknowledge reading the information regarding dual agency explained on the back of this form.   |
|    | ARCHARLOGENER BUYER: TENANT BUYER: TENANT BUYER: TENANT BUYER: TENANT BUYER: TENANT BATE BUYER: TENANT BATE BATE BATE BATE BATE BATE BATE BAT  |
| l  | SECLEFILANDI ORD DATE  |
|    | BUYER/TENANT DATE SECLERLANDLORD SECLERLANDLORD  |

## **DUAL AGENCY**

Ohio law permits a real estate agent and brokerage to represent both the seller and buyer in a real estate transaction as long as this is disclosed to both parties and they both agree. This is known as dual agency. As a dual agent, a real estate agent and brokerage represent two clients whose interests are, or at times could be, different or adverse. For this reason, the dual agent(s) may not be able to advocate on behalf of the client to the same extent the agent may have if the agent represented only one client.

### As a dual agent, the agent(s) and brokerage shall:

- Treat both clients honestly;
- Disclose latent (not readily observable) material defects to the purchaser, if known by the agent(s) or brokerage;
- Provide information regarding lenders, inspectors and other professionals, if requested;
- Provide market information available from a property listing service or public records, if requested;
- Prepare and present all offers and counteroffers at the direction of the parties;
- Assist both parties in completing the steps necessary to fulfill the terms of any contract, if requested.

### As a dual agent, the agent(s) and brokerage shall not:

- Disclose information that is confidential, or that would have an adverse effect on one party's position in the transaction, unless such disclosure is authorized by the client or required by law;
- Advocate or negotiate on behalf of either the buyer or seller;
- Suggest or recommend specific terms, including price, or disclose the terms or price a buyer is willing to offer or that a seller is willing to accept;
- Engage in conduct that is contrary to the instructions of either party and may not act in a biased manner on behalf of one

Compensation: Unless agreed otherwise, the brokerage will be compensated per the agency agreement.

Management Level Licensees: Generally, the principal broker and managers in a brokerage also represent the interests of any buyer or seller represented by an agent affiliated with that brokerage. Therefore, if both buyer and seller are represented by agents in the same brokerage, the principal broker and manager are dual agents. There are two exceptions to this. The first is where the principal broker or manager is personally representing one of the parties. The second is where the principal broker or manager is selling or buying his own real estate. These exceptions only apply if there is another principal broker or manager to supervise the other agent involved in the transaction.

Responsibilities of the Parties: The duties of the agent and brokerage in a real estate transaction do not relieve the buyer and seller from the responsibility to protect their own interests. The buyer and seller are advised to carefully read all agreements to assure that they adequately express their understanding of the transaction. The agent and brokerage are qualified to advise on real estate matters. IF LEGAL OR TAX ADVICE IS DESIRED, YOU SHOULD CONSULT THE APPROPRIATE PROFESSIONAL.

Consent: By signing on the reverse side, you acknowledge that you have read and understand this form and are giving your voluntary, informed consent to the agency relationship disclosed. If you do not agree to the agent(s) and/or brokerage acting as a dual agent, you are not required to consent to this agreement and you may either request a separate agent in the brokerage to be appointed to represent your interests or you may terminate your agency relationship and obtain representation from another brokerage.

Any questions regarding the role or responsibilities of the brokerage or its agents should be directed to:



Ohio Department of Commerce Division of Real Estate & Professional Licensing 77 S. High Street, 20th Floor Columbus, OH 43215-6133 (614) 466-4100

