

# Residential Property Exclusive Right to Sell Agreement

Seller, as owner or having the right and power to act for the owner of the following property (the "Property") hereby authorizes Broker, Realty Trust Services, to offer for sale the Property at the price and terms stated below.

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|----------|---|--|--|--|--|---|
| •        | (Canad Address)   | (Mu  | nicipality)  | (State)  | (Zip)  |   |
| Perm. Pa | arcel or Tax I.D. No. 231   | <u>-07-03-3</u>  | _  |  | ;  |   |
| 1.       | List Price S  |  | Change price   | ; to \$  | after  | ROMANGOS  |
|          |   |  | Change price   | to \$  | after  | 1084448500*                                       |
|          |   |  | Change price   | e to \$  | after  | . Market Commerce                                 |
| 2.       | Right to Sell: In consideration<br>Broker the Exclusive Right to sevent of sale or exchange of the<br>Seller agrees to pay Broker's or<br>additional commission of 2249   | sell the Property from e Property at the price and ter- commission, in the amount of 700 at closing to Realty Trust  | rms stated, or such  | through mid<br>to other price and<br>(i) of the Purchase<br>administrative   | terms as may be acceptable to<br>e Price. In addition, Seller shall<br>costs.  | in the<br>Seller,<br>I pay an                     |
| 3.       | Protection Period: Seller agreeduring the Exclusive Period or the Exclusive Period (or any exabove if the Purchaser has continued period (or any extension therecondigated to pay said commissi   | es to refer to Broker all real any extension thereof. In the tension thereof) has expired, eact with Broker, or any real of and Seller knew or has be  | estate licensees, ca<br>the event of any sale,<br>it is further agree<br>estate licensee reg-<br>ten advised in writ   | ustomers, or pro-<br>e or exchange of<br>d that the Seller<br>arding the purch<br>ting of such con-                                      | pects who may come to Seller<br>the Property within six (6) mo<br>will pay the commission descri<br>ase of the Property during the I<br>act. However, Seller shall not t   | nths after<br>ibed<br>Exclusive<br>be             |
|          | such six month Protection Perio   | o <b>đ.</b>  |  |  |  |   |
| 4.       | Authorization to Market: Bro<br>remove all other such signs, to<br>of showing it to prospective pu<br>property shall be entered into n  | place a lock box on the prop-<br>rchasers, to cooperate with o   | erty, to have acces<br>ther brokers and u  | is to the property<br>ise photos of san  | at all reasonable times for the ne for promotional purposes. Ti  | purpose   |
| 5.       | Fair Housing: It is illegal, purifications from Housing Law 42 Laccommodations, refuse to neg accommodations because of rachandicap, disability, as defined the financing of housing, or in a person to sell or rent a dwelling of the protected classes. | suant to the Ohio Fair Housin<br>J.S.C.A. Section 3601 to refu-<br>otiate for the sale or rental of<br>ce, color, religion, sex, famili-<br>in that section, or national of<br>the provision of real estate bring by representations regarding | ng Law, Division (<br>use to sell, transfer<br>f housing accomm<br>ial status, as define<br>rigin, or to so disc<br>rokerage services,<br>ang the entry into t | (H) of section 41; assign, rent, le<br>codations, or other<br>and in Section 41; advertising advertising advertising<br>the neighborhood | 12.02 of the Revised Code and ase, sublease, or finance Housing which the substantial of the Revised Code, and trising the sale or rental of housing profit, to induce or attempt of a person or persons belong: | ng e housing estry, sing, in to induce ing to one |
| 6.       | Seller's Property Description:<br>advertise my property to the pu<br>INPUT SHEET (OR MARKEL<br>CONTAINED IN IT IS TRUE  | blic and it is essential that the UP PREVIOUS MLS PRIM   | is information be a<br>VT OUT) AND RI  | accurate. I HA'<br>EPRESENT TH   | /E REVIEWED THE MLS LI<br>AT THE INFORMATION   | STING   |

present condition ("as is" condition), I understand that I may be held responsible by a Purchaser for any latent or hidden undisclosed defects in my property which are known to me but which are not disclosed to the Purchaser at the time of sale. I have completed the "RESIDENTIAL PROPERTY DISCLOSURE FORM." I understand that the Disclosure and its contents will be shared with prospective Purchasers and with any person or entity in connection with the actual or anticipated sale of this property. I further agree to disclose any additional items, which may become known to me, prior to recording the deed. I understand that if prior to the acceptance of a purchase agreement, I do not provide said "RESIDENTIAL PROPERTY DISCLOSURE FORM" to the Purchaser, then the Purchaser may terminate the purchase agreement without penalty. I AM AWARE OF NO OTHER PROBLEMS OR DEFECTS IN THE PROPERTY, EXCEPT AS STATED WITHIN THE RESIDENTIAL PROPERTY DISCLOSURE FORM.

| đ         | 7.              | Title: Title will be conveyed to the Purchaser or nominee by appropriate deed, with release of dower, if any, and Seller shall pay for a title search and the premium for an Owners Policy of the Title Insurance issued in the amount of the purchase price insuring title except for allowable exceptions appearing in the Purchase Agreement. Appurtenant Fixtures: Items such as wall-to-wall carpeting, garage door openers, smoke detectors, built-in appliances, light fixtures, landscaping and many indoor and outdoor decorative items, if any, may legally be "fixtures" and, if so, they must remain with the property unless specifically excluded in the Purchase Agreement. Discuss this matter with your agent/Broker to avoid uncertainty regarding what you may take and what should remain with the property and make specific provisions for these items in such Purchase Agreement. Fixtures Excluded from Sale:  |
|-----------|-----------------|--|
|           |                 |  |
|           |                 |  |
|           | 8.              | Home Warranty: I agreeto provide not to provide a limited home warranty program fromat a   |
| • •       | 0,              | charge of 5 plus options, if any. I understand a broker or agent may be compensated if I offer or pay for a nome warrainy  |
|           | 9.              | program on this Property.  Municipal Required Inspection: I agree to apply for and obtain any inspections and/or certificates required by law and shall place  |
|           | -               | The responsibility for curing said violations shall be assumed by me_seller_purchaser.   |
|           |                 | Fees to Sub Agents and Dual Agents: Owner authorizes Broker to list the Property in any Multiple Listing Service. Owner authorizes Broker to offer compensation in accordance with Broker's company policy, which is to offer 2 nor compensation to Subagent or Buyer's agents. Owner has received Broker's written disclosure of its company policy on agency relationships. If prospective buyer of the Property is represented by Broker, or any other agent of Broker, or if the prospective buyer is an employee or agent of Broker, Broker will be considered a "dual agent" (that is agent of both Owner and Seller).  Lead Based Paint Disclosure: Owner has been advised that if the Property contains housing constructed before 1978 Owner is required (a) to provide to the Purchaser a federally approved lead hazard information pamphlet; (b) to disclosing to Broker and the purchaser the presence of any known lead based paint and/or lead based paint hazards on the Property and (c) to provide to Broker and   |
|           |                 | purchaser the presence of any known tean based paint analytic lead based paint  |
|           | 12.             | Additional terms:  |
|           |                 |  |
|           |                 |  |
| do<br>sig | es no<br>matur  | rd "I" in this agreement shall mean all sellers, jointly and severally, who have signed this agreement. I understand that this agreement it guarantee the sale of my property. I hereby acknowledge receipt of a signed copy of this agreement (If seller is married, both res are required).  R: Leclife Cleveland LLC; DATE-17   |
| XSE       | LLE             | R: DATE:   |
|           | ng ging sing si | PHONE:   |
| Al        | JERF!           | ESS: PHONE: DATE: S-13-17  |
| 743       |                 | - Annual Control of the Control of t |

OFFICE: REALTY TRUST SERVICES, LLC, 29550 Detroit Road, Suite 102, Westlake, OH 44145
COMPANY LICENSE NUMBER: REC. 2009001863 MANAGER BROKER: ANDREW W MORRIS NUMBER: 440-427-0123

THIS AGREEMENT IS A LEGALLY BINDING CONTRACT IF YOU HAVE ANY QUESTIONS OF LAW, CONSULT YOUR ATTORNEY.



| JI 1982011                      |   | 200 07 010     | 0.1100 0. 2.0               |                |                  |                   |
|---------------------------------|---|----------------|-----------------------------|----------------|------------------|-------------------|
| General<br>Information          | Transfer Gertified<br>History Values  | Land<br>Record | Residential<br>Bldg, Sketch | Taxes          | Search<br>Page   |                   |
| OWNERS NAME R ADDRESS 23 CITY N | 31-07-053<br>EALIFE CLEVELAND 63<br>3506 WESTCHESTER DI<br>ORTH OLMSTED<br>4070 |                |                             | ick Here       | to view a Sketcl | Field Definitions |
| Residential Bu                  | uilding   |                |                             |                |                  |                   |
| BLDG NUMBER                     | 1 of 1  |                | ROOMS                       |                | 6                |                   |
| OCCUPANCY                       | 1 FAMILY  |                | BEDROOMS                    |                | 3                |                   |
| STYLE                           | RAN   |                | FULL BATHS                  |                | 1                |                   |
| QUALITY                         | С   |                | HALF BATHS                  |                | 1                |                   |
| CONDITION                       | AVG   |                | PLUMB FIXT                  | URES           | 7                |                   |
| EXTERIOR WALLS                  | FR FR   |                | GARAGE TY                   | PE             | DET              |                   |
| BASEMENT TYPE                   | BMT   |                | GARAGE AG                   | E              | 1960             |                   |
| ATTIC TYPE                      | N   |                | GARAGE TY                   | PE             | DET              |                   |
| HEAT TYPE                       | FHA   |                | GARAGE CA                   | PACITY         | 2                |                   |
| STORY HEIGHT                    | 1   |                | GARAGE AG                   | E              | 1960             |                   |
| YEAR BUILT                      | 1959  |                | GARAGE SIZ                  | Έ              | 576              |                   |
| EFFECTIVE YEAR<br>BUILT         | 1971  |                | LIVING ARE                  | A BSMT         | 0                |                   |
| ROOF TYPE                       | GBL   |                | LIVING ARE                  | <del>\</del> 1 | 1134             |                   |
| ROOF MATERIAL                   | ASP   |                | LIVING ARE                  | <b>\ 2</b>     | 0                |                   |
| AIR CONDITION                   | CTL   |                | LIVING ARE                  | UPPER          | 0                |                   |
| BASEMENT SQFT                   | 1104  |                | LIVING ARE                  | TOTAL          | 1134             |                   |
| FINISHED BASEM                  | ENT 557   |                |                             |                |                  |                   |

CUYAHOGA COUNTY ASSUMES NO LIABILITY FOR DAMAGES AS A RESULT OF ERRORS, OMISSIONS OR DISCREPANCIES CONTAINED IN THESE PAGES. PROSPECTIVE PURCHASERS SHOULD CONSULT A REAL ESTATE ATTORNEY AND PURCHASE A TITLE INSURANCE POLICY PRIOR TO THE SALE.



# AGENCY DISCLOSURE STATEMENT



Effective 01/01/05

The real estate agent who is providing you with this form is required to do so by Ohio law. You will not be bound to pay the agent or the agent's brokerage by merely signing this form. Instead, the purpose of this form is to confirm that you have been advised of the role of the agent(s) in the transaction proposed below. (For purposes of this form, the term "seller" includes a landlord Westchester DR. Worth duster Ninnett Teveland LLC and the term "buyer" includes a tenant.) Seller(s): I. TRANSACTION INVOLVING TWO AGENTS IN TWO DIFFERENT BROKERAGES The buyer will be represented by Christopher Kaylor AGENT(S) The seller will be represented by \_ AGENT(S) II. TRANSACTION INVOLVING TWO AGENTS IN THE SAME BROKERAGE If two agents in the real estate brokerage represent both the buyer and the seller, check the following relationship that will apply: work(s) for the buyer and ☐ Agent(s) work(s) for the seller. Unless personally Agent(s) involved in the transaction, the broker and managers will be "dual agents", which is further explained on the back of this form. As dual agents they will maintain a neutral position in the transaction and they will protect all parties' confidential information. Every agent in the brokerage represents every "client" of the brokerage. Therefore, agents will be working for both the buyer and seller as "dual agents". Dual agency is explained on the back of this form. As dual agents they will maintain a neutral position in the transaction and they will protect all parties' confidential information. Unless indicated below, neither the agent(s) nor the brokerage acting as a dual agent in this transaction has a personal, family or business relationship with either the buyer or seller. If such a relationship does exist, explain: Agent(s) Christophen Laylon and real estate brokerage Realty Thust Schur Chill be "dual agents" representing both parties in this transaction in a neutral capacity. Dual agency is further explained on the back of this form. As dual agents they will maintain a neutral position in the transaction and they will protect all parties' confidential information. Unless indicated below, neither the agent(s) nor the brokerage acting as a dual agent in this transaction has a personal, family or business relationship with either the buyer or seller. If such a relationship does exist, explain: □ represent only the (check one) □ seller or □ buyer in this transaction as a client. The other party is not represented and agrees to represent his/her own best interest. Any information provided the agent may be disclosed to the agent's client. CONSENT I (we) consent to the above relationships as we enter into this real estate transaction. If there is a dual agency in this transaction, I (we) acknowledge reading the information regarding dual agency explained on the back of this form. SELLER/LANDLORD DATE BUYER/TENANT

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# **DUAL AGENCY**

Ohio law permits a real estate agent and brokerage to represent both the seller and buyer in a real estate transaction as long as this is disclosed to both parties and they both agree. This is known as dual agency. As a dual agent, a real estate agent and brokerage represent two clients whose interests are, or at times could be, different or adverse. For this reason, the dual agent(s) may not be able to advocate on behalf of the client to the same extent the agent may have if the agent represented only one client.

#### As a dual agent, the agent(s) and brokerage shall:

- Treat both clients honestly;
- Disclose latent (not readily observable) material defects to the purchaser, if known by the agent(s) or brokerage;
- Provide information regarding lenders, inspectors and other professionals, if requested;
- Provide market information available from a property listing service or public records, if requested;
- Prepare and present all offers and counteroffers at the direction of the parties;
- · Assist both parties in completing the steps necessary to fulfill the terms of any contract, if requested.

## As a dual agent, the agent(s) and brokerage shall not:

- Disclose information that is confidential, or that would have an adverse effect on one party's position in the transaction, unless such disclosure is authorized by the client or required by law;
- Advocate or negotiate on behalf of either the buyer or seller;
- Suggest or recommend specific terms, including price, or disclose the terms or price a buyer is willing to offer or that a seller is willing to accept;
- Engage in conduct that is contrary to the instructions of either party and may not act in a biased manner on behalf of one party.

Compensation: Unless agreed otherwise, the brokerage will be compensated per the agency agreement.

Management Level Licensees: Generally the broker and managers in a brokerage also represent the interests of any buyer or seller represented by an agent affiliated with that brokerage. Therefore, if both buyer and seller are represented by agents in the same brokerage, the broker and manager are dual agents. There are two exceptions to this. The first is where the broker or manager is personally representing one of the parties. The second is where the broker or manager is selling or buying his own real estate. These exceptions only apply if there is another broker or manager to supervise the other agent involved in the transaction.

Responsibilities of the Parties: The duties of the agent and brokerage in a real estate transaction do not relieve the buyer and seller from the responsibility to protect their own interests. The buyer and seller are advised to carefully read all agreements to assure that they adequately express their understanding of the transaction. The agent and brokerage are qualified to advise on real estate matters. IF LEGAL OR TAX ADVICE IS DESIRED, YOU SHOULD CONSULT THE APPROPRIATE PROFESSIONAL.

Consent: By signing on the reverse side, you acknowledge that you have read and understand this form and are giving your voluntary, informed consent to the agency relationship disclosed. If you do not agree to the agent(s) and/or brokerage acting as a dual agent, you are not required to consent to this agreement and you may either request a separate agent in the brokerage to be appointed to represent your interests or you may terminate your agency relationship and obtain representation from another brokerage.

Any questions regarding the role or responsibilities of the brokerage or its agents should be directed to an attorney or to:



Ohio Department of Commerce
Division of Real Estate & Professional Licensing
77 S. High Street, 20<sup>th</sup> Floor
Columbus, OH 43215-6133
(614) 466-4100





# CONSUMER GUIDE TO AGENCY RELATIONSHIPS

We are pleased you have selected **Realty Trust Services** to help you with your real estate needs. Whether you are selling, buying or leasing real estate, **Realty Trust Services** can provide you with expertise and assistance. Because this may be the largest financial transaction you will enter into, it is important to understand the role of the agents and brokers with whom you are working. Below is some information that explains the various services that agents can offer and their options for working with you:

Representing the Sellers

Most sellers of real estate choose to list their home for sale with a real estate brokerage. When they do so, they sign a listing agreement that authorizes the brokerage and the listing agent to represent their interests. As the seller's agent, the brokerage and listing agent must: follow the seller's lawful instructions, be loyal to the seller, promote the seller's best interests, disclose material facts to the seller, maintain confidential information, act with reasonable skill and care, and account for any money they handle in the transaction. In rare circumstances, a listing broker may offer "subagency" to other brokerages, which would also represent the seller's interests and owe the seller these same duties.

Representing Buyers

When purchasing real estate, buyers usually choose to work with a real estate agent as well. Often the buyers want to be represented in the transaction. This is referred to as buyer's agency. A brokerage and agent that agree to represent a buyer's interest in a transaction must: follow the buyer's lawful instructions, be loyal to the buyer, promote the buyer's best interests, disclose material facts to the buyer, maintain confidential information, and account for any money they handle in the transaction.

**Dual Agency** 

Occasionally, the same agent and brokerage that represent the seller also represent the buyer. This is referred to as dual agency. When a brokerage and its agents become "dual agents," they must maintain a neutral position between the buyer and the seller. They may not advocate the position of one client over the best interests of the other client, or disclose any personal or confidential information to the other party without written consent.

Representing Both the Buyer & Seller

On occasion, the buyer and seller will each be represented by two different agents from the same brokerage. In this case, the agents may each represent the best interest of their respective clients. Or, depending on company policy, the agents may both act as dual agents and remain neutral in the transaction. When either of the above occurs, the brokerage will be considered a dual agent. As a dual agent, the brokerage and its managers will maintain a neutral position and cannot advocate for the position of one client over another. The brokerage will also protect the confidentiality of all parties.

For more information on agency law in Ohio, contact the Ohio Division of Real Estate & Professional Licensing at (614) 466-4100, or online at www.com.ohio.gov/real.

**Working With Realty Trust Services** 

Realty Trust Services does offer representation to both buyers and sellers. Therefore, the potential exists for one agent to represent a buyer who wishes to purchase property listed with another agent in our company. If this occurs, each agent will represent their own client, but Realty Trust Services and its managers will act as a dual agent. This means the brokerage and its managers will maintain a neutral position and not take any actions that will favor one side over the other. Realty Trust Services will still supervise both agents to assure that their respective clients are being fully represented and will protect the parties' confidential information.

In the event that both the buyer and seller are represented by the same agent, the agent and **Realty Trust Services** will act as a dual agent but only if both parties agree. As a dual agent, they will treat both parties honestly, prepare and present offers at the direction of the parties, and help the parties fulfill the terms of any contract. They will not, however, disclose any confidential information that would place one party at an advantage over the other or advocate or negotiate to the detriment of either party.

If dual agency occurs, you will be asked to consent to that in writing. If you do not agree to your agent acting as a dual agent, you can ask that another agent in our company be assigned to represent you or you can seek representation from another brokerage.

As a buyer, you may also choose to represent yourself on properties **Realty Trust Services** has listed. In that instance, **Realty Trust Services** will represent the seller and you would represent your own best interests. Because the listing agent has a duty of full disclosure to the seller, you should not share any information with the listing agent that you would not want the seller to know.

**Working With Other Brokerages** 

When **Realty Trust Services** lists property for sale, it also cooperates with, and offers compensation to, other brokerages that represent buyers. **Realty Trust Services** does reserve the right, in some instances, to vary the compensation it offers to other brokerages. As a seller, you should understand that just because **Realty Trust Services** shares a fee with a brokerage representing the buyer, it does not mean that you will be represented by that brokerage. Instead, that company will be looking out for the buyer and **Realty Trust Services** will be representing your interests. When acting as a buyer's agent, **Realty Trust Services** also accepts compensation offered by the listing broker. If the property is not listed with any broker, or the listing broker does not offer compensation, we will attempt to negotiate for a seller-paid fee.

Fair Housing Statement

Limberly Winnett Name (Please Print)

It is illegal, pursuant to the Ohio Fair Housing Law, division (H) of Section 4112.02 of the Revised Code and the Federal Fair Housing Law, 42 U.S.C.A. 3601, to refuse to sell, transfer, assign, rent, lease, sublease or finance housing accommodations, refuse to negotiate for the sale or rental of housing accommodations, or otherwise deny or make unavailable housing accommodations because of race, color, religion, sex, familial status as defined in Section 4112.01 of the Revised Code, ancestry, military status as defined in that section, disability as defined in that section, or national origin or to so discriminate in advertising the sale or rental of housing, in the financing of housing, or in the provision of real estate brokerage services. It is also illegal, for profit, to induce or attempt to induce a person to sell or rent a dwelling by representations regarding the entry into the neighborhood of a person or persons belonging to one of the protected classes. (Effective: 3/25/08)

We hope you find this information to be helpful to you as you begin your real estate transaction. When you are ready to enter into a transaction, you will be given an Agency Disclosure Statement that specifically identifies the role of the agents and brokerages. Please ask questions if there is anything you do not understand.

Because it is important that you have this information, Ohio law requires that we ask you to sign below to acknowledge receipt of this pamphlet. Your signature will not obligate you to work with our company if you do not choose to do so.

Revised: 2/2008

#### 7

### Disclosure of Information on Lead-Based Paint and/or Lead-Based Paint Hazards

## **Lead Warning Statement**

Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

| in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase. |
|--|
| Property Address: 23506 Westchester DR worth olust   |
| Seller's Disclosure  |
| (a) Presence of lead-based paint and/or lead-based paint hazards (check (i) or (ii) below):  |
| (i) Known lead-based paint and/or lead-based paint hazards are present in the housing (explain).   |
| (ii) Seller has no knowledge of lead-based paint and/or lead-based paint hazards in the housing.   |
| (b) Records and reports available to the seller (check (i) or (ii) below):   |
| (i) Seller has provided the purchaser with all available records and reports pertaining to lead-based paint and/or lead-based paint hazards in the housing (list documents below).             |
| (ii) Seller has no reports or records pertaining to lead-based paint and/or lead-based paint hazards in the housing.   |
| Purchaser's Acknowledgment   |
| (c) Low Purchaser has received copies of all information listed above.   |
| (d)   Further has received the pamphlet Protect Your Family from Lead in Your Home.  |
| (e) Purchaser has (check (i) or (ii) below):   |
| (i) received a 10-day opportunity (or mutually agreed upon period) to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards; or         |
| (ii) waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards.   |
| Agent's Acknowledgment   |
| Agent has informed the seller of the seller's obligations under 42 U.S.C. 4852(d) and is aware of his/her responsibility to ensure compliance.   |
| Certification of Accuracy  |
| The following parties have reviewed the information above and certify, to the best of their knowledge, that the information they have provided is true and accurate.                           |
| Loalife cleveland LLC 6/26/17  |
| Seller Date Seller Date Oak/17   |
| Purchaser Date Purchaser Date /  |
| Agent Date Agent Date  |